



Hobse

World's First Corporate Hospitality Network

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What We Offer

A Private, Personalized and Automated tool which would help Hotels to increase Visibility , Increase Customer Retention , Reducing Marketing cost and No Commission worries.



Why Us



We on board corporates on your behalf and ensure they continue on the platform



Hobse will help Hotels to be visible and preferred to a large number of companies as per their need



The Hobse technology helps in Planning, Budgeting, and executing every need of a corporate be it Room Bookings , Meeting Halls or F & B.



RFP tool to help you respond to a Companies requirement as and when a need arises



We help you reduce on Channel and OTA Dependency. Helps you build your Brand and not that of the OTA



We Help you Build your Sales Network by Targeted Marketing and Help you gain on Missed Opportunity



Private Virtual Negotiator to negotiate price with the Companies. One Price One Customer



We ensure that your marketing effort is focused and well spent

HOBSE VALUE PROPOSITION

FINANCIALS

Effective Marketing Spend

You own the Customer Data and not some Third Party. Target the right customer without spending money on expensive SEO solutions.

Book Direct

Robust and Secure technology enabling corporates to book directly without any middlemen and lowering dependency on OTA

Improve Efficiency by Centralizing

Real Time Centralized bill posting and payment collection. Your customer can see their outstanding's to you in real time. No confusion, no disputes

Sell Private; No strings attached

Private Pricing: You will offer exclusive rates to companies of choice through the RFP Process. No commission to anybody.

BOOKING

Smart RFP

Real Time Connectivity, pricing and closing will help you understand the customers from enquiry to closure

Digitalize: Meeting and F&B sales

Centralized booking solution to enable any corporates – small or big for rooms to meetings to F&B. Manage all your contracts digitally eliminating Service interruption

Reduce Cost of Sales

Technology designed to Reduce OTA Dominance Enables the customer to move from discount focused OTA technology to purpose focused direct booking technology

Direct Confirmation

Direct Booking acknowledgement eliminates foul play at the intermediary level, especially at peak season times

RETENTION & TRANSPARENCY

Corporate Booking Platform

Official platform for companies to have a transparent and long-lasting business with hotels

Hotel as Planning Partner

You will be a corporate travel planning partner in planning, budgeting and executing every meetings & get-together of a company

Focused Target

Specific targeted Marketing Campaigns

End of Commissions

Save cost and Time - No middlemen, no commissions, no multiple searches. One platform -Hobse

Reduce Technology Cost

Corporate Sale as Primary Revenue

GST Compliant